

## Dario Sansone

Senior Lecturer (tenured Assistant Professor) at the University of Exeter  
Research Fields: Applied Microeconomics, Labor Economics, Development Economics

### Personal information

---

E-mail [dario.sansone.economics@gmail.com](mailto:dario.sansone.economics@gmail.com)  
Website <https://sites.google.com/view/dariosansone/>  
Pronouns he/him/his

### Academic appointments

---

2024- Senior Lecturer, Department of Economics, University of Exeter  
2020-2024 Lecturer, Department of Economics, University of Exeter  
2019-2020 Postdoctoral Scholar, Department of Economics, Vanderbilt University  
  
2023- Fellow, Global Labor Organization - GLO  
2025 Research Fellow, Institute of Labor Economics - IZA  
2020-2025 Research Affiliate, Institute of Labor Economics - IZA

### Education

---

2019 Ph.D. in Economics, Georgetown University  
2015 M.A. in Economics, Georgetown University  
2013 M.A. *cum laude* in Economics, University of Turin  
2011 B.A. *cum laude* in Economics, University of Turin  
2010 Degree in Photography *cum laude*, Istituto Europeo di Design (IED), Turin

### Research

---

#### Peer-reviewed journal articles

1. *Understanding Labor Market Discrimination Against Transgender People: Evidence from a Double List Experiment and a Survey*, **Management Science**, (2025), 71(1): 659-677 (with B. Aksoy and C.S. Carpenter)
2. *A Review of the Effects of Legal Access to Same-Sex Marriage*, **Journal of Policy Analysis and Management**, (2025), 44(1): 266-294 (with L. Badgett, C.S. Carpenter, M.J. Lee)
3. *Matching Patterns among Same-Sex and Different-Sex Couples in Latin America*, **AEA Papers and Proceedings**, (2024), 114: 279-283 (with E.A. Muñoz)
4. *A Review of the Economics of Sexual Orientation and Gender Identity*, **Journal of Economic Literature**, (2024), 62(3): 948-994 (with L. Badgett, C.S. Carpenter, and M.J. Lee)
5. *Commuting to Work and Gender Norms by Sexual Orientation*, **Labour Economics**, (2023), 85: 102451 (with S. Oreffice)

6. *Knowledge About Federal Employment Non-Discrimination Protections on the Basis of Sexual Orientation*, **AEA Papers and Proceedings**, (2023), 113: 541-545 (with B. Aksoy and C.S. Carpenter)
7. *The Impact of Sodomy Law Repeals on Crime*, **Journal of Population Economics**, (2023), 36: 2519-2548 (with R. Ciacci)
8. *Using Machine Learning to Create and Early Warning System for Welfare Recipients*, **Oxford Bulletin of Economics and Statistics**, (2023), 85(5): 959-992 (with A. Zhu)
9. *Transportation to Work by Sexual Orientation*, **PLoS ONE**, (2022), 17(12): e0263687 (with S. Oreffice)
10. *Effects of the Affordable Care Act Dependent Coverage Mandate on Health Insurance Coverage for Individuals in Same-Sex Couples*, **Demography**, (2021), 58(5): 1897-1929 (with C.S. Carpenter, G. Gonzales, and T. McKay)
11. *Cigarette Taxes and Smoking Among Sexual Minority Adults*, **Journal of Health Economics**, (2021), 79: 102492 (with C.S. Carpenter)
12. *LGBTQ Economics*, **Journal of Economic Perspectives**, (2021), 35(2): 141-170 (with L. Badgett and C.S. Carpenter)
13. *Turing's Children: Representation of Sexual Minorities in STEM*, **PLoS ONE**, (2020), 15(11): e0241596 (with C.S. Carpenter)
14. *Pink Work: Same-Sex Marriage, Employment and Discrimination*, **Journal of Public Economics**, (2019), 180: 104086
15. *LGBT Students: New Evidence on Demographics and Educational Outcomes*, **Economics of Education Review**, (2019), 73: 101933
16. *Predicting Entrepreneurial Success is Hard: Evidence from a Business Plan competition in Nigeria*, **Journal of Development Economics**, (2019), 141: 102369 (with D. McKenzie)
17. *Household Preferences for Socially Responsible Investments*, **Journal of Banking & Finance** (2019), 105: 107-120 (with M.C. Rossi, A. van Soest, C. Torricelli)
18. *Beyond Early Warning Indicators: High School Dropout and Machine Learning*, **Oxford Bulletin of Economics and Statistics**, (2019), 81(2): 456-485
19. *Leaving, Staying or Coming Back? Migration decisions during the Northern Mali Conflict*, **Journal of Development Studies**, (2019), 55(10): 2089-2105 (with J. Hoozeveer and M.C. Rossi)
20. *Teacher Characteristics, Student Beliefs and the Gender Gap in STEM fields*, **Educational Evaluation and Policy Analysis**, (2019), 41(2): 127-144
21. *"Four Bright Coins Shining at Me" Financial Education in Childhood, Financial Confidence in Adulthood*, **Journal of Consumer Affairs**, (2019), 53(2): 630-651 (with E. Fornero and M.C. Rossi)
22. *Precautionary Savings and the Self-Employed*, **Small Business Economics**, (2018), 51(1): 105-127 (with M.C. Rossi)
23. *Why Does Teacher Gender Matters?*, **Economics of Education Review**, (2017), 61: 9-18
24. *Do Women Prefer Pink? The Effect of a Gender Stereotypical Stock Portfolio on Investing Decisions*, **Politica Economica – Journal of Economic Policy**, (2015), 3: 377-420 (with H. Prast, M.C. Rossi, C. Torricelli)

## Book chapters and other writings

1. *EEA Professional Climate Survey Report*, European Economic Association, (2024) (with T. Lee, M. Morelli, M. Pappalettera, and S. Sardoschau)
2. *Drivers of Performance* (with J. Hoogeveen and M.C. Rossi), 2019, Chapter 3, in *Transforming Education Outcomes in Africa: Learning from Togo*, edited by J. Hoogeveen and M.C. Rossi, Palgrave Pivot, Cham

## Dissemination of research

---

### Seminars, EDI talks, guest lectures

- 2024 University of East Anglia, London School of Economics, Max Delbrück Center (MDC-Berlin), Bank of England, Inter-American Development Bank, University of Bristol
- 2023 Stockholm University (SOFI), Bocconi University (AXA Gender Lab), Universidad Carlos III de Madrid (UC3M), Utrecht University, Bates White
- 2022 Vanderbilt University, Universität Hamburg, Center for Research in Economics and Statistics (CREST), Universidad de Alicante, European Molecular Biology Laboratory (EMBL), Luxembourg Institute of Socio-Economic Research (LISER), Institute for Data Science and Artificial Intelligence (IDSAI, University of Exeter), IMT Lucca, Jönköping University
- 2021 INFORMS DEI Seminar Series, AEA LGBTQ+ Seminar Series
- 2020 University College Cork
- 2019 Stockholm University (SOFI), University of Exeter, Aix-Marseille School of Economics, Aarhus University, University of Melbourne (Melbourne Institute), University of Illinois at Urbana-Champaign, Vanderbilt University
- 2018 American University, Collegio Carlo Alberto, Mercer
- 2016 University of Modena and Reggio Emilia

### Conferences

- 2024 Royal Economic Society Diversity and Inclusion Network (University of Westminster)
- 2023 Royal Economic Society Diversity and Inclusion Network (HM Treasury), Inclusion and Advancement of LGBTQ+ People in STEM Fields (AERA, Washington DC), LGBTQ+ minorities in STEM workshop (Wilton Park), AEA/ASSA (New Orleans)
- 2022 International Economic Festival (Turin), Discrimination and Diversity Workshop (UEA/Virtual), COST Conference (Royal Holloway), EEA-ESEM (Bocconi), APPAM (Washington DC), EcoNomicS Days on Gender Economics (ENS Lyon)
- 2021 AAAS Annual Meeting (Virtual)
- 2020 AEA/ASSA (San Diego), EALE/SOLE/AASLE (Berlin/Virtual), MLportal (Virtual)
- 2019 SODI (Chicago), SOLE (Arlington), RES (Warwick), MEA/SOLE (St. Louis), AEA/ASSA (Atlanta)
- 2018 SEA (Washington DC), APPAM (Washington DC), Pathways to Gender Equality (American University), IZA Summer School (Munich), SOLE (Toronto), SAGE (George Washington University), WADES (George Washington University), CSAE (Oxford), AEA/ASSA (Philadelphia)

- 2017 APPAM (Chicago), Stata (Baltimore), GCER (Georgetown), SAGE (George Washington University) APPAM DC Regional Student Conference (George Mason University), Cherry Blossom Financial Education Institute (George Washington University)
- 2016 IAFFE (NUI Galway), ESPE (Free University Berlin), Workshop on Gender and STEM subjects (CHILD-CCA), Gender Economics and Society (ITC-ILO)
- 2015 Behavioral Aspects of Macroeconomics and Finance (SAFE Goethe), EFMA (Nyenrode)
- 2013 IAFFE (Stanford)
- 2012 Epargne et protection sociale (Observatoire de l'Epargne Européenne)

### **Selected media coverage**

- [Financial Times](#), 22 November 2024, *What's behind the lesbian pay premium?*
- [VoxEU](#), 30 October 2024, *The EEA Minorities in Economics Professional Climate Survey: A summary*
- [VoxEU](#), 14 July 2024, *The I in LGBTQI+: Socioeconomic and health disparities affecting intersex people in Mexico*
- [International Growth Centre \(IGC\)](#), 24 June 2024, *Socioeconomic and health outcomes of intersex people in Mexico*
- [Eco](#), 14 June 2024, *I diritti negati delle persone LGBTQI+*
- [International Growth Centre \(IGC\)](#), 27 June 2023, *Evaluating public awareness and attitudes about LGBTQ+ laws and inclusion in the workforce*
- [American Economic Association](#), 23 June 2021, *LGBTQ Economics*
- [Forbes](#), 30 November 2020, *The new STEM gap: Study confirms gay men are less likely than straight men to be in STEM fields*
- [The Guardian](#), 18 November 2020, *Gay men "less likely" to have degree in science, tech, engineering, or maths*
- [Times Higher Education](#), 18 November 2020, *Gay men "significantly underrepresented" in science*
- [The Economist](#), 2 January 2019, *How equal rights can boost economic growth*
- [Development Impact Blog](#), 29 November 2018, *Same-sex marriage, employment, and discrimination*
- [Development Impact Blog](#), 22 January 2018, *Can predicting successful entrepreneurship go beyond "choose smart guys in their 30s"? Comparing machine learning and expert judge predictions*
- [InGenere](#), 18 January 2017, *Girls in Science, the role of teachers*

### **Professional activities**

---

#### **Referee activities**

Academic Journals – Economics (general interest): *Journal of the European Economic Association*, *Economic Journal*, *Proceedings of the National Academy of Sciences*

Academic Journals – Economics (field journals): *African Development Review*, *American Journal of Health Economics*, *Contemporary Economic Policy*, *Economics of Education Review*,

*Economic Inquiry, European Economic Review, Education Economics, Empirical Economics, ILR Review, Journal of Banking and Finance, Journal of Development Effectiveness, Journal of Economic Behavior & Organization, Journal of Economic Inequality, Journal of Health Economics, Journal of Human Resources, Journal of International Development, Journal of Population Economics, Journal of Public Economics, LABOUR, Labour Economics, Oxford Bulletin of Economics and Statistics, PLoS ONE, Quantitative Economics, Review of Economics of the Household, Scandinavian Journal of Economics, Small Business Economics, Southern Economic Journal, World Development*

Academic Journals – Other Disciplines: *Educational Evaluation and Policy Analysis, Journal of Homosexuality, Population Research and Policy Review, PS: Political Science & Politics, Social Science Research, Studies in Higher Education*

Grants: *National Science Foundation (NSF), Austrian Science Fund (FWF)*

Books: *Palgrave-Pivot*

Conferences: *International Conference on Higher Education Advances*

### **Other professional service**

- 2020- *European Committee for LGBTQ+ Economists, Co-Founder and Member of Steering Group*
- 2022- *Royal Economic Society, Diversity & Inclusion Network, Member of the Steering Group*
- 2024- *European Economic Association Standing Committee on Minorities in Economics, Member of the Committee*
- 2024- *Sexual Orientation Theme Lead, Business School Inclusivity Group, University of Exeter*
- 2022-2023 *Applied Economics Seminar Series Co-Organizer, University of Exeter*

### **Funding**

---

#### **Research funding**

- 2025 *Inter-American Development Bank, Co-Investigator (USD 150,000)*
- 2025 *Inter-American Development Bank, Co-Investigator (USD 49,000)*
- 2024 *Inter-American Development Bank, Co-Investigator (USD 130,000)*
- 2023 *British Academy - Leverhulme Small Research Grants (GBP 8,940)*

#### **PhD funding**

- 2019 *PhD Financial Assistance Fund to attend the RES Annual Conference (Warwick), Royal Economic Society (GBP 556)*
- 2018 *Travel Grant to attend the AEA/ASSA Annual Meeting (Atlanta), Georgetown University (USD 250)*

- 2017 Travel Grant to attend the AEA/ASSA Annual Meeting (Philadelphia), Georgetown University (USD 500)
- 2016 Travel Grant to attend the IAFFE Annual Conference (NUI Galway), Georgetown University (USD 275)
- 2018 Graduate School Scholarship, Georgetown University (USD 14,500)
- 2017 Graduate School Scholarship, Georgetown University (USD 28,000)
- 2016 Graduate School Scholarship, Georgetown University (USD 27,000)
- 2015 Graduate School Scholarship, Georgetown University (USD 26,000)
- 2014 Graduate School Scholarship, Georgetown University (USD 25,000)
- 2013 Graduate School Fellowship, Georgetown University (USD 24,000)

## **Other research experiences**

---

### **Consultant**

- 2024 Inter-American Development Bank. Project manager: Ercio A. Muñoz
- 2019 World Bank. Project manager: J. Montalvao
- 2017-2018 World Bank. Project managers: D. McKenzie
- 2015 World Bank. Project managers: L. Bouton, G. Genicot, M. Castanheira, A. Safir
- 2013-2015 World Bank. Project manager: J. Hoogeveen

### **Visiting positions**

- 2016 Visiting Ph.D. Student, Université libre de Bruxelles (with L. Bouton)
- 2016 Visiting Ph.D. Student, CeRP-Collegio Carlo Alberto (with M.C. Rossi, E. Fornero)
- 2015 Visiting Ph.D. Student, VU University (with M. Mastrogiacomo)

### **Awards, mentions, and scholarships**

- 2015 Graduate of the Year Award, University of Turin
- 2011 Mention *Optime*, Industrial Union of Turin
- 2001-2004 Participation in the National Student Championship of chess

### **Pre-doctoral research experience**

- 2012-2013 Research Assistant, CeRP - Collegio Carlo Alberto. Supervisor: M.C. Rossi
- 2012-2013 Research Assistant, LISER (CEPS/INSTEAD). Supervisor: E. Sierminska
- 2012-2013 Research Assistant, Borella, M. and Rossi, M.C. (2013), *Asset Accumulation and Decumulation over the Life Cycle: The Role of Financial Literacy*, Netspar
- 2012 Research Assistant, project financed by Observatoire de l'Épargne Européenne. Supervisor: E. Fornero and M.C. Rossi

## **Teaching and mentoring experience**

---

### **Teaching instructor: Graduate level**

2021-2022 Topics in Microeconomic Theory I, University of Exeter  
2015-2017 Ph.D. Math Camp, Georgetown University

### **Teaching instructor: Undergraduate level**

2025 Economics of Diversity and Inclusion, University of Exeter  
2021-2025 Economics II, University of Exeter  
2021 Economics Dissertation, University of Exeter  
2015-2018 Principles of Microeconomics, Georgetown University

### **Teaching assistant: Graduate level**

2017 Econometrics II (Ph.D.), Georgetown University, I. Komunjer  
2016 Data Analysis (M.A.), Georgetown University, F. Peracchi  
2015 Econometrics II (Ph.D.), Georgetown University, F. Peracchi

### **Teaching assistant: Undergraduate level**

2017-2018 Development Impact Evaluation, Georgetown University, G. Genicot and W. Jack  
2018 Unemployment, Search and Matching, Georgetown University, J. Albrecht  
2014-2016 Game Theory, Georgetown University, L. Bouton and R. Bhattacharya  
2015 Introduction to Econometrics, Georgetown University, F. Zecchetto  
2012 Tutor, Headmaster's office, Faculty of Economics, University of Turin

### **Teaching certificates**

2022 Postgraduate Certificate in Academic Practice, University of Exeter  
2022 Fellowship of the Higher Education Academy, Advance HE  
2022 Accrediting Staff Professionalism in Research-led Education (ASPIRE) Fellowship, University of Exeter  
2022 Academic Professional (Research): Level 7 with Distinction, Institute for Apprenticeship & Technical Education  
2017 Apprenticeship in Teaching Program, CNDLS, Georgetown University

### **Advising and mentoring**

2023 Carlotta Montorsi (LISER) - Visiting Ph.D. student  
2023 Cevdet Acu (University of Exeter) – Ph.D. Internal Examiner  
2022 Marcello Matranga (Collegio Carlo Alberto) - Visiting Ph.D. student, External Examiner  
2022 Erwan Dujeancourt (Jönköping University) - Ph.D. External Examiner

## **Additional education (summer schools and certificates)**

---

### **Summer schools**

- 2017 History of Economic Thought, HOPE Summer Institute, Duke University
- 2012 Lean Start-up, workshop, Canterbury Innovation Centre, University of Kent
- 2012 ToChina Summer School, Department of Political Science, University of Turin
- 2011 ToIndia Summer School, Department of Political Science, University of Turin

### **MOOCs**

- 2016 Future Masculinity, UdeMY
- 2014 The Age of Sustainable Development, Columbia University and Coursera
- 2014 Game Theory II: Advanced Applications, Stanford, UBC and Coursera
- 2013 Introduction to Mathematical Thinking, Stanford and Coursera

### **Computer skills**

---

Advanced Stata  
Intermediate R, LaTeX, Office, ArcGIS, Photoshop  
Basic MATLAB, Python, NetLogo, Eviews, Pascal

Certificates 2017 Machine Learning, Stanford and Coursera  
2017 Healthcare Analytics: Regression in R, Lynda  
2017 Up and Running with R, Lynda  
2016 Up and Running with MATLAB, Lynda  
2015 Up and Running with ArcGIS, Lynda

### **Language skills**

---

Italian (native), English (fluent), French (beginner), Esperanto (beginner)