

Curriculum Vitae – Prof. Dr. Christian Pfeifer (February 2021)

Personal information

Name: Christian Pfeifer
Date of Birth: May 9, 1977
Place of Birth: Hannover, Germany
Citizenship: German



Research fields

Applied Microeconomics, Applied Econometrics, Labour and Personnel Economics, Education and Health Economics.

Contact information (Office)

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Positions and work experience

06/2013- present Professor, Institute of Economics, Department of Applied Microeconomics, Leuphana University Lüneburg
09/2009-06/2013 Assistant Professor (W1), Institute of Economics, Department of Labour and Personnel Economics, Leuphana University Lüneburg (positive evaluation in 2012)
12/2007-08/2009 Postdoctoral Researcher, Institute of Labour Economics, Leibniz University Hannover (Prof. P. Puhani)
09/2008-12/2008 Post-Doc, Department of Economics, University of California Berkeley, USA
10/2003-11/2007 Research Assistant, Institute of Labour Economics (Prof. K. Gerlach, Prof. P. Puhani) and Institute of Economic Policy (Prof. L. Hübl, Prof. W. Meyer), Leibniz University Hannover

Education

2007 Dr. rer. pol. (Ph.D. in Economics), Leibniz University Hannover, Germany
02/2004-11/2007: Ph.D. Student in Economics and Management, Leibniz University Hannover; Thesis: Contributions in Empirical Labour Economics; Supervisors: Prof. P. Puhani, Prof. K. Gerlach
10/2006-06/2007: Programme for doctoral students in Economics of Education, University of Zurich, Switzerland
04/2007: 10th IZA Summer School
2003 “Diplom-Ökonom” (equivalent to Master in Economics and Management), Leibniz University Hannover, Germany
10/1997-09/2003: Student in Economics and Management, Leibniz University Hannover, and Maastricht University, Netherlands
1996 German High School Diploma (“Abitur”), Leibnizschule Hannover, Germany

Publications

Selected publications

- Pfeifer, C., Stephan, G. (2019): Why women do not ask: Gender differences in fairness perceptions of own wages and subsequent wage growth. *Cambridge Journal of Economics* 43(2): 295-310. (<https://doi.org/10.1093/cje/bey035>)
- Pfeifer, C. (2016): Intra-firm Wage Compression and Cost Coverage of Training: Evidence from Linked Employer-Employee Data. *Industrial and Labor Relations Review* 69(2): 435-454. (DOI: 10.1177/0019793915610307).
- Pfeifer, C. (2014): Base Salaries, Bonus Payments, and Absenteeism among Managers in a German Company. *Scottish Journal of Political Economy* 61(5): 523-536.
- Pfeifer, C. (2013): Cyclical absenteeism among private sector, public sector and self-employed workers. *Health Economics* 22(3): 366-370.
- Pfeifer, C., Schneck, S. (2012): Relative Wage Positions and Quit Behavior: Evidence from Linked Employer-Employee Data. *Industrial and Labor Relations Review* 65(1): 126-147.
- Pfeifer, C. (2011): Risk Aversion and Sorting into Public Sector Employment. *German Economic Review* 12(1): 85-99.
- Pfeifer, C., Cornelißen, T. (2010): The Impact of Participation in Sports on Educational Attainment – New Evidence from Germany. *Economics of Education Review* 29(1): 94-103.
- Pfeifer, C. (2008): An empirical note on wages in an internal labour market. *Economics Letters* 99(3): 570-573.

Articles in refereed journals

- (1) Dütsch, M., Himmelreicher, R., Pfeifer, C., Wunsch, C. (2020): Editorial – Effects of the Introduction of the Statutory Minimum Wage in Germany. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 240(2-3): 150-160. (DOI: <https://doi.org/10.1515/jbnst-2019-0059>).
- (2) Pfeifer, C., Seidel, K. (2020): Students' time allocation and school performance: A comparison between student jobs, sport and music participation. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 240(5): 607-652. (DOI: <https://doi.org/10.1515/jbnst-2018-0039>).
- (3) Pfeifer, C., Weche, J.P. (2020): Temporary agency work and firm performance: A replication study with extensions. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 240(4): 455-465. (DOI: <https://doi.org/10.1515/jbnst-2018-0038>).
- (4) Brieger, S.A., De Clercq, D., Hessels, J., Pfeifer, C. (2020): Greater fit and a greater gap: How environmental support for entrepreneurship increases the life satisfaction gap between entrepreneurs and employees. *International Journal of Entrepreneurial Behavior & Research* 26(4): 561-594.
- (5) Pfeifer, C., Stephan, G. (2019): Why women do not ask: Gender differences in fairness perceptions of own wages and subsequent wage growth. *Cambridge Journal of Economics* 43(2): 295-310. (DOI: <https://doi.org/10.1093/cje/bey035>)
- (6) Pfeifer, C. (2018): An empirical note on commuting distance and sleep during workweek and weekend. *Bulletin of Economic Research* 70(1): 97-102. (DOI: 10.1111/boer.12121).
- (7) Köbrich Leon, A., Pfeifer, C. (2017): Religious activity, risk-taking preferences and financial behaviour: Empirical evidence from German survey data. *Journal of Behavioral and Experimental Economics (formerly: Journal of Socioeconomics)* 69: 99-107.
- (8) Pfeifer, C. (2017): "Have you felt angry lately?": A note on unfair wage perceptions and the negative emotion of anger. *Bulletin of Economic Research* 69(2): 124-137. (DOI: 10.1111/boer.12070).
- (9) Pfeifer, C., Schneck, S. (2017): Do unfair perceived own pay and top managers' pay erode satisfaction with democracy? *Applied Economics Letters* 24(17): 1263-1266. (DOI: 10.1080/13504851.2016.1270409).
- (10) Pfeifer, C., Stephan, G., Dütsch, M., Struck, O. (2017): Do workers perceive high wage settlements of craft unions as fair? *Applied Economics Letters* 24(15): 1093-1096. (DOI: 10.1080/13504851.2016.1257207).

- (11) Pfeifer, C., Wagner, J. (2017): Beschäftigungsstruktur und Produktivität: Empirische Befunde für deutsche Unternehmen. *Wirtschaftspolitische Blätter* 64(1): 63-70.
- (12) Pfeifer, C. (2016): Intra-firm Wage Compression and Cost Coverage of Training: Evidence from Linked Employer-Employee Data. *Industrial and Labor Relations Review* 69(2): 435-454. (DOI: 10.1177/0019793915610307).
- (13) Pfeifer, C., Smolny, W., Wagner, J. (2016): Editorial – 25 Years of German Reunification. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 236(2): 153-155.
- (14) Petrunyk, I., Pfeifer, C. (2016): Life satisfaction in Germany after reunification: Additional insights on the pattern of convergence. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 236(2): 217-239.
- (15) Petrunyk, I., Pfeifer, C., Fischer, S., Wiemer, A. (2015): Before-after differences in labor market outcomes for participants in medical rehabilitation in Germany. *Schmollers Jahrbuch (Journal of Applied Social Science)* 134(4): 537-562.
- (16) Pfeifer, C. (2015): Unfair wage perceptions and sleep: Evidence from German survey data. *Schmollers Jahrbuch (Journal of Applied Social Science)* 134(4): 413-428.
- (17) Abdelgouad, A.F., Pfeifer, C., Weche Gelübcke, J.P. (2015): Ownership Structure and Firm Performance in the Egyptian Manufacturing Sector. *Economics Bulletin* 35(4): 2197-2212.
- (18) Pfeifer, C., Weche Gelübcke, J.P. (2015): Differences in adjustment flexibility between regular and temporary agency work. *Empirical Economics Letters* 14(5): 437-442.
- (19) Pfeifer, C. (2015): The nexus between top managers' human capital and firm productivity. *Applied Economics Letters* 22(12): 982-986.
- (20) Pfeifer, C. (2015): Effective working hours and wages: the case of downward adjustment via paid absenteeism. *Economics Bulletin* 35(1): 612-626.
- (21) Pfeifer, C. (2014): Base Salaries, Bonus Payments, and Absenteeism among Managers in a German Company. *Scottish Journal of Political Economy* 61(5): 523-536.
- (22) Pfeifer, C. (2014): The Gender Composition of Establishments' Workforces and Gender Gaps in Wages and Leadership Positions. *Manchester School* 82(S2): 69-81.
- (23) Pfeifer, C., Wagner, J. (2014): Is innovative firm behavior correlated with age and gender composition of the workforce? Evidence from a new type of data for German enterprises. *Journal for Labour Market Research* 47(3): 223-231.
- (24) Pfeifer, C., Wagner, J. (2014): Age and gender composition of the workforce, productivity and profits: Evidence from a new type of data for German enterprises. *Contemporary Economics* 8(1): 25-49.
- (25) Pfeifer, C. (2014): A Note on Dual Internal Labor Markets and Wages of Temporary Workers: Evidence from Linked-Employer-Employee Data. *Journal of Labor Research* 35: 133-142.
- (26) Pfeifer, C. (2014): Determinants of fair own wage perceptions: the moderating effects of works councils and performance evaluations. *Applied Economics Letters* 21(1): 47-50.
- (27) Abdelgouad, A.F., Pfeifer, C. (2014): Determinants of Female Employment in Egyptian Firms. *Empirical Economics Letters* 13(12): 1267-1275.
- (28) Pfeifer, C. (2014): Works Councils and the Management of Human Resources: Evidence from German Establishment Data. *Economic and Industrial Democracy* 35(1): 143-163.
- (29) Pfeifer, C. (2013): Cyclical absenteeism among private sector, public sector and self-employed workers. *Health Economics* 22(3): 366-370.
- (30) Kersting, F.M., Pfeifer, C. (2013): Unfair wahrgenommene eigene Entlohnung, Arbeitszufriedenheit und Kündigungsabsicht: Empirische Evidenz auf Basis des SOEPs. *Schmollers Jahrbuch* 133(4): 511-538.
- (31) Pfeifer, C. (2013): Life satisfaction and the consumption values of partners and friends: Empirical evidence from German panel survey data. *Economics Bulletin* 33(4): 3131-3142.
- (32) Humpert, S., Pfeifer, C. (2013): Explaining age and gender differences in employment rates: a labor supply side perspective. *Journal for Labour Market Research* 46(1): 1-17.

- (33) Pfeifer, C., Janssen, S., Yang, P., Backes-Gellner, U. (2013): Effects of training on employee suggestions and promotions. *Schmalenbach Business Review* 65(3): 270-287.
- (34) Yang, P., Janssen, S., Pfeifer, C., Backes-Gellner, U. (2013): Careers and productivity in an internal labor market. *Journal of Business Economics (Zeitschrift für Betriebswirtschaft, Special Issue "Insider Econometrics")* 83(2): 121-143.
- (35) Pfeifer, C. (2013): Adjustments of Wage-Tenure Profiles with Respect to Entry Age. *Journal of Business Economics (Zeitschrift für Betriebswirtschaft, Special Issue "Insider Econometrics")* 83(2): 171-191.
- (36) Köbrich Leon, A., Pfeifer, C. (2013): An Empirical Note on Religiosity and Trust using German Survey Data. *Economics Bulletin* 33(1): 753-763.
- (37) Pfeifer, C., Schneck, S. (2012): Relative Wage Positions and Quit Behavior: Evidence from Linked Employer-Employee Data. *Industrial and Labor Relations Review* 65(1): 126-147.
- (38) Pfeifer, C., Schneck, S. (2012): Non-linear effects of comparison income in quit decisions: Status versus Signal!. *LABOUR: Review of Labour Economics and Industrial Relations* 26(3): 356-368.
- (39) Pfeifer, C. (2012): Physical Attractiveness, Employment, and Wages. *Applied Economics Letters* 19(6): 505-510.
- (40) Pfeifer, C. (2012): The Impact of Industrial Relations and Wage Structures on Repayment Agreements for Employer-financed Training. *Economics Bulletin* 32(4): 3287-3297.
- (41) Pfeifer, C. (2012): The Ambiguous Effects of Risk Aversion on Healthy Nutrition. *Empirical Economics Letters* 11(10): 991-997.
- (42) Pfeifer, C. (2012): Fixed-term Contracts and Wages Revisited Using Linked Employer-Employee Data from Germany. *Journal for Labour Market Research* 45(2): 171-183.
- (43) Pfeifer, C., Janssen, S., Yang, P., Backes-Gellner, U. (2012): Training participation of an aging workforce. *Empirical Research in Vocational Education and Training* 4(2): 131-147.
- (44) Pfeifer, C. (2012): A Note on Smoking Behavior and Health Risk Taking. *Nordic Journal of Health Economics* 1(2): 135-151.
- (45) Pfeifer, C. (2011): Risk Aversion and Sorting into Public Sector Employment. *German Economic Review* 12(1): 85-99.
- (46) Pfeifer, C. (2011): Handicaps in Job Assignment: Insiders, Outsiders, and Gender. *Journal of Labor Research* 32(1): 1-20.
- (47) Pfeifer, C. (2011): Works Councils, Union Bargaining, and Quits in German Firms. *Economic and Industrial Democracy* 32(2): 243-260.
- (48) Pfeifer, C. (2011): The Heterogeneous Economic Consequences of Works Council Relations. *Schmollers Jahrbuch (Journal of Applied Social Science)* 131(1): 59-71.
- (49) Pfeifer, C., Cornelißen, T. (2010): The Impact of Participation in Sports on Educational Attainment – New Evidence from Germany. *Economics of Education Review* 29(1): 94-103.
- (50) Pfeifer, C. (2010): Work Effort During and After Employment Probation: Evidence from German Personnel Data. *Jahrbücher für Nationalökonomie und Statistik (Journal of Economics and Statistics)* 230(1): 77-91.
- (51) Pfeifer, C. (2010): Impact of wages and job levels on worker absenteeism. *International Journal of Manpower* 31(1): 59-72.
- (52) Pfeifer, C. (2010): Determinants of Promotions in an Internal Labour Market: Testing Implications from Tournament Theory and Efficient Allocation. *Schmalenbach Business Review* 62(4): 342-358.
- (53) Jirjahn, U., Pfeifer, C., Tsertsvadze, G. (2009): Class size, student performance and Tiebout bias. *Applied Economics Letters* 16(10): 1049-1052.
- (54) Pfeifer, C. (2009): Fixed-term contracts and employment adjustment – An empirical test of the core-periphery hypothesis using German establishment data. *Economic Record* 85(268): 92-107.
- (55) Pfeifer, C., Sohr, T. (2009): Analysing the Gender Wage Gap Using Personnel Records. *LABOUR: Review of Labour Economics and Industrial Relations* 23(2): 257-282.
- (56) Pfeifer, C. (2009): Risk Aversion and Labour Market Outcomes – Evidence from German Survey Data. *Empirical Economics Letters* 8(3).

- (57) Pfeifer, C. (2009): Homogene und heterogene Teilnahmeeffekte des Hamburger Kombilohnmodells: Ein Verfahrenvergleich von Propensity Score Matching und linearer Regression. *AStA: Wirtschafts- und Sozialstatistisches Archiv (Journal of the German Statistical Society)* 3(1): 41-65.
- (58) Jirjahn, U., Pfeifer, C., Tsertsvadze, G. (2009): Mikroökonomische Beschäftigungseffekte des Hamburger Modells zur Beschäftigungsfoerderung – Evaluation eines Kombilohns. *Schmollers Jahrbuch (Journal of Applied Social Science)* 129(1): 37-82.
- (59) Janßen, S., Pfeifer, C. (2009): Betriebsinterne Arbeitsmärkte, Hierarchien und Neueinstellungen: Eine empirische Untersuchung mit Personaldaten. *Journal of Business Economics (Zeitschrift für Betriebswirtschaft)* 79(5): 633-662.
- (60) Pfeifer, C. (2008): An empirical note on wages in an internal labour market. *Economics Letters* 99(3): 570-573.
- (61) Cornelißen, T., Pfeifer, C. (2008): Sport und Arbeitseinkommen – Individuelle Ertragsraten von Sportaktivitäten in Deutschland. *Jahrbuch für Wirtschaftswissenschaften (Review of Economics)* 59(3): 244-255.
- (62) Pfeifer, C., Sohr, T. (2008): Eine multivariate Szenarienanalyse zur Gerechtigkeitswahrnehmung betriebsbedingter Entlassungen. *Schmollers Jahrbuch (Journal of Applied Social Science)* 128(3): 381-404.
- (63) Struck, O., Pfeifer, C., Krause, A. (2008): Entlassungen: Gerechtigkeitsempfinden und Folgewirkungen. Theoretische Konzepte und empirische Ergebnisse. *Kölner Zeitschrift für Soziologie und Sozialpsychologie* 60(1): 102-122.
- (64) Pfeifer, C. (2007): Eine theoretische und empirische Analyse der betrieblichen Determinanten von Teilzeitarbeit, Mini- und Midi-Jobs. *Journal for Labour Market Research (Zeitschrift für Arbeitsmarktforschung)* 40(1): 65-76.
- (65) Pfeifer, C. (2007): Betriebsräte, Tarifverträge und freiwillige Kündigungen von Arbeitnehmern. *WSI-Mitteilungen* 60(2): 63-69.
- (66) Pfeifer, C. (2007): The perceived fairness of layoffs in Germany: Participation, compensation, or avoidance? *Journal of Business Ethics* 74(1): 25-36.
- (67) Pfeifer, C. (2006): Die Akzeptanz des Kündigungsschutzes – Empirische Evidenz aus einer repräsentativen Telefonumfrage. *Industrielle Beziehungen (German Journal of Industrial Relations)* 13(2): 132-149.
- (68) Pfeifer, C. (2005): Flexibility, dual labour markets, and temporary employment – Empirical evidence from German establishment data. *Management Revue* 16(3): 404-422.
- (69) Pfeifer, C. (2004): Fairness und Kündigungen – eine theoretische und empirische Analyse. *Journal for Labour Market Research (Zeitschrift für Arbeitsmarktforschung)* 37(2): 127-145.

Research related activities

Editorial Positions etc.: Editor International Journal for Re-Views in Empirical Economics (IREE) (since 2019); Associate Editor Journal for Labour Market Research (Zeitschrift für Arbeitsmarktforschung) (since 2013); Editorial Board Member Journal of Economics and Statistics (Jahrbücher für Nationalökonomie und Statistik) (since 2014); Co-Editor International Journal for Re-Views in Empirical Economics (IREE) (2017-2018); Co-Editor Journal of Applied Social Science Studies (Schmollers Jahrbuch) (2015).

Guest Editor: Journal of Economics and Statistics (Jahrbücher für Nationalökonomie und Statistik) – Special Issue “Minimum Wages” (2020) (with Matthias Dütsch, Ralf Himmelreicher and Conny Wunsch); Journal of Economics and Statistics (Jahrbücher für Nationalökonomie und Statistik) – Special Issue “25 Years of German Reunification” (2016) (with Werner Smolny and Joachim Wagner); Schmollers Jahrbuch – Special Issue “Health and Labor Markets” (2015) (with Mario Mechtel).

Referee for Journals: European Economic Review; Journal of Health Economics; Journal of the Royal Statistical Society Series A; Journal of Human Resources; Industrial and Labor Relations Review; Journal of Economic Behavior & Organization; Labour Economics; Health Economics; American Journal of Health Economics; Economics of Education Review; Oxford Economic Papers; Cambridge Journal of Economics; *Economica*; Applied Economics; Applied Economics Letters; Journal of Population Economics; Industrial Relations; British Journal of Industrial Relations; B.E. Journal of Economic Analysis and Policy;

Contemporary Economic Policy; Journal of Labor Research; LABOUR; Education Economics; IZA World of Labor; Journal of Business Ethics; Geneva Risk and Insurance Review; Peace Economics, Peace Science and Public Policy; Economic and Industrial Democracy; German Economic Review; Economics Bulletin; Schmollers Jahrbuch; Jahrbücher für Nationalökonomie und Statistik; Journal for Labour Market Research (Zeitschrift für Arbeitsmarktforschung); Zeitschrift für Betriebswirtschaft; Human Relations; WSI-Mitteilungen; Industrielle Beziehungen; Zeitschrift für Personalforschung; International Journal of Manpower.

Conferences and Workshops: Lüneburg Workshop in Economics 2016-2021 "Microeconomics" (co-organizer with Mario Mechtel, Boris Hirsch, and Luise Görge); Lüneburg Workshop in Economics 2015 "Health and Labor Markets" (co-organizer with Mario Mechtel); Lüneburg Workshop in Economics 2014 (organizer); Spring Meeting of Young Economists 2008 (referee).

Referee and Advisory Boards for Research Projects, Scholarships etc.: German Science Foundation (DFG); Alexander von Humboldt-Stiftung; Social Sciences and Humanities Research Council of Canada; National Research and Development Agency Chile; UEFA 2020 (advisory board); Hans-Böckler-Stiftung 2012/13 (advisory board research project).

Memberships: IZA Research Fellow; Verein für Socialpolitik – Ausschuss für Sozialpolitik; Verein für Socialpolitik; American Economic Association; European Economic Association; European Association of Labour Economists; Econometric Society; Scottish Economic Society; ADAPT; GLO.

Awards, scholarships etc.

2019	Rank 287 in Handelsblatt VWL Ranking Lifetime (weighting scheme as in 2015) (4.43 points)
2017	Rank 95 in Handelsblatt VWL Ranking (weighting scheme as in 2015) for most productive researchers since 2013 (2.21 points) Rank 288 in Handelsblatt VWL Ranking Lifetime (weighting scheme as in 2015) (4.28 points)
2015	Rank 14 in Handelsblatt VWL Ranking for researchers under 40 (3.84 points) Rank 52 in Handelsblatt VWL Ranking for most productive researchers since 2011 (2.68 points)
2014	2 nd place Leading House Best Paper Award 2013 (Swiss Leading House "Economics of Education") for "Effects of Training on Employee Suggestions and Promotions: Evidence from Personnel Records" in Schmalenbach Business Review (Christian Pfeifer, Simon Janssen, Philip Yang und Uschi Backes-Gellner)
2013	Rank 33 in Handelsblatt VWL Ranking for researchers under 40 (2.73 points) Rank 87 in Handelsblatt VWL Ranking for most productive researchers since 2009 (2.2 points)
2012	Leuphana Award "Best young researcher of the year 2011" (3rd place)
2011	Rank 66 in Handelsblatt VWL Ranking for researchers under 40 (1.74 points)
2011	SOEP Prize "Best junior publication 2011" (joint with T. Cornelissen)
2011	Leuphana Award "Best young researcher of the year 2010" (3rd place)
2010	Rank 90 in Handelsblatt VWL Ranking for researchers under 40
09/2008-12/2008	DAAD scholarship for Post-Docs
10/2004	Viktor-Rizkallah-Foundation-Award for excellent diploma thesis
11/2003	Wilhelm-Launhardt-Award for excellent student achievement, Faculty of Economics and Management, Leibniz University Hannover
09/2002-01/2003	ERASMUS/SOKRATES scholarship of the European Union