MICHAEL LIPSITZ

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EDUCATION

Ph.D. (2017)	Economics, Boston University
B.A. (2009)	Economics and Mathematics, Haverford College

EMPLOYMENT HISTORY

2025 – present	Associate Professor of Practice & Executive Director of the Master of Applied Economics and Data Science Department of Economics, University of Pennsylvania Philadelphia, PA
2020 – 2025	Economist Bureau of Economics, Federal Trade Commission Washington, D.C.
2022 – 2024	Instructor Robert H. Smith School of Business, University of Maryland College Park, MD
2017 – 2020	Assistant Professor Department of Economics, Miami University Oxford, OH
2015	Instructor Department of Economics, Northeastern University Boston, MA
2013 – 2015	Instructor Department of Economics, Boston University Boston, MA
2009 – 2011	Research Assistant Policy Analysis, Inc. Brookline, MA

FIELDS OF INTEREST

Industrial Organization, Labor Economics, Public Policy

ACADEMIC PUBLICATIONS & SUBMITTED

Chang, K., Johnson, M., Lavetti, K., Lipsitz, M. and Raval, D., 2026, May. The Effect of Noncompete Enforceability on Productivity: Evidence from a New State-Level Manufacturing Dataset. *AEA Papers and Proceedings* (Vol. 116, pp. 256-261).

"Innovation, Inventor Mobility, and the Enforceability of Noncompete Agreements" (with Matthew Johnson and Alison Pei) NBER WP 31487. *Revise and Resubmit at American Economic Journal: Economic Policy*

Johnson, M., Lavetti, K., and Lipsitz, M, 2025. The Labor Market Effects of Legal Restrictions on Worker Mobility. *Journal of Political Economy*)

Hiraiwa, T., Lipsitz, M. and Starr, E., 2024. Do firms value court enforceability of noncompete agreements? A revealed preference approach. *Review of Economics and Statistics*.

Lipsitz, M. and Tremblay, M., 2024. Noncompete agreements and the welfare of consumers. *American Economic Journal: Microeconomics*.

Hole, A., LeGower, M., Lipsitz, M. and Nevo, A., 2024. Economics at the FTC: Non-Horizontal Mergers, the CARS Rule, and the Non-Compete Rule. *Review of Industrial Organization*.

Ferguson, A., Lew, N., Lipsitz, M., and Raval, D., 2023. "Economics at the FTC: Spatial Demand, Veterinary Hospital Mergers, Rulemaking, and Noncompete Agreements." *Review of Industrial Organization*.

Lipsitz, M. and Starr, E., 2022. "Low-Wage Workers and the Enforceability of Noncompete Agreements." *Management Science*.

Johnson, M.S. and Lipsitz, M., 2022. "Why are Low-Wage Workers Signing Noncompete Agreements?" *Journal of Human Resources*.

Lipsitz, M., Belloni, A., Chernozhukov, V. and Fernández-Val, I., 2016. "quantreg. nonpar: An R Package for performing nonparametric series quantile regression." *The R Journal*.

Weycker D, Danel A, Marciniak A, Bendall K, Lipsitz M, Pettengell R. "Economic costs of chemotherapy-induced febrile neutropenia among patients with non-Hodgkin's lymphoma in European and Australian clinical practice," *BMC Cancer,* August 2012, Vol. 12, No. 362.

Lipsitz M, Delea T, Guo A. "Cost-effectiveness of letrozole vs. anastrozole in postmenopausal women with hormone receptor positive early stage breast cancer," *Current Medical Research and Opinion*, October 2010, Vol. 26, No. 10, Pages 2315-2328.

WORKING PAPERS & WORKS IN PROGRESS

"The Balance of Power in Franchising" (with Ulrich Atz, Blake Eliason, Peter Norlander, Sergio Pinto, and Marshall Steinbaum)

"Efficient Adverse Selection in Exclusive Contracts"

"The Effect of Noncompetes on Firm Productivity" (with Tirza Angerhofer, Matthew Johnson, Kurt Lavetti, and Devesh Raval)

NONACADEMIC WRITING

"Banning Noncompete Agreements Benefits Low-Wage Workers" ProMarket, October 18, 2019 (with Evan Starr)

AWARDS, FELLOWSHIPS, AND GRANTS

Internal Collaboration Award (FTC Internal Award; for Labor Market Task Force)

Winner, Best Antitrust Publication on Noncompete Agreements, 2024 (American Antitrust Institute)

Joan (Jodie) Z. Bernstein Award (FTC Internal Award; for Noncompete NPRM)

Winner, Best Proposal Award for Rigor in Research (Strategic Management Society, Competitive Strategy IG)

Finalist, Best Paper Award (Academy of Management Careers Division)

Nominee, Concurrences Antitrust Writing Awards 2023 (Soft Laws Category; for Section 5 Policy Statement)

Janet D. Steiger Award (FTC Internal Award; for Section 5 Policy Statement)

Russell Sage Foundation Presidential Grant (with Matt Johnson and Kurt Lavetti)

Gitner Prize for Excellence in Teaching Undergraduates, Boston University

Boston University Teaching Fellowship

Institute for Economic Development Student Research Grant (with Matt Johnson) Boston University

FTC PROJECTS

Labor Market Task Force
Non-compete Clause Rulemaking
Non-compete Enforcement Actions

HSR Form Revision
Policy Statement on Unfair Methods of Competition (Section 5)
Procter & Gamble/Billie
Great American Outdoors (Bass Pro)/Sportsman's Warehouse
Roark/Subway

PRESENTATIONS

2025	International Industrial Organization Conference, Association of Law and Political Economy Annual Meeting, University of Chicago & UCL Paris Labor Antitrust Conference
2024	Georgetown University (Strategy, Econ, and Public Policy), University of Maryland (Econ), UPenn/NYU Empirical Contracts Workshop, Urban Economic Association Annual Meeting, United Kingdom Competition and Markets Authority, Aggregate Market Power and the Competitive Process Workshop
2023	Federal Trade Commission, Society of Labor Economists Annual Meeting
2022	University of Maryland (Management & Organizations), Midwest Economic Association Annual Meeting, Federal Trade Commission, International Competition Network, International Industrial Organization Conference, People and Organizations Conference
2021	Labor & Employment Relations Association Annual Meeting, Haverford College
2020	Bureau of Labor Statistics, Department of the Treasury, Department of Justice (Antitrust Division), Federal Trade Commission, APPAM Annual Meeting
2019	Eastern Economic Association Annual Meeting, Midwest Economic Association Annual Meeting, Society of Labor Economists Annual Meeting, Miami University, Russell Sage Foundation & W.K. Kellogg Foundation Meeting on Non-Standard Work, Ohio State University
2018	AEA Annual Meeting, American Law and Economics Association Annual Meeting, University of South Florida, Miami University
2017	Miami University, University of Georgia
2016	Boston University
2015	Boston University, MIT (Sloan)

TEACHING EXPERIENCE

Managerial Economics & Public Policy, University of Maryland (MBA)

Sports Economics, Department of Economics, Miami University & Boston University

Intermediate Microeconomic Theory, Department of Economics, Miami University

Advanced Microeconomic Theory (M.A./Ph.D.), Department of Economics, Miami University, Northeastern University

Introductory Microeconomic Analysis, Department of Economics, Metropolitan College of Boston University

SOFTWARE PROFICIENCIES & AUTHORED SOFTWARE PACKAGES

R, LaTeX, STATA, SAS, Excel/Visual Basic, Mathematica, ArcGIS, MATLAB

"quantreg.nonpar: Nonparametric Series Quantile Regression in R," (with Alexandre Belloni, Victor Chernozhukov, and Iván Fernandez-Vál)

PROFESSIONAL SERVICE AND APPOINTMENTS

Special Sworn Status, United States Census Bureau
Referee for: Quarterly Journal of Economics, Journal of Political Economy, Journal of Labor Economics, Review of Economics and Statistics, European Economic Review, Management Science, Journal of Law and Economics, Review of Finance, Research in Labor Economics, Journal of Economics & Management and Strategy, Economica, Southern Economic Journal, The R Journal
Federal Trade Commission Labor Reading Group Organizer, 2024-2025
Boston University Labor Reading Group Organizer, 2014-2015
M.A. Thesis committee member: 2018: Alex Lust, Tyler Schumacher; 2019: Claire Huther, Matthew Pesavento, Eashwar Nagaraj