

FELIX KÖLLE

Curriculum Vitae

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CURRENT POSITION

Postdoc, Faculty of Management, Economics and Social Sciences, University of Cologne 2019 –
(Paternity leave between April 2024 and February 2025)

PAST POSITIONS

Associate Professor (non-tenured), University of Cologne 2017 – 2019
Postdoc, University of Cologne 2015 – 2017
Chair “Economics: Design and Behavior” (M. Sutter)
Postdoctoral Research Fellow, University of Nottingham 2013 – 2015
Centre for Decision Research and Experimental Economics (CeDEx),
ERC-Advanced Grant “Cooperation” (S. Gächter), &
Network for Integrated Behavioural Sciences (NIBS)

AFFILIATIONS & MEMBERSHIPS

Member of the Committee for Organizational Economics of the German Economic Association 2025 –
Research Affiliate, CESifo Network 2024 –
Associated Member, Cluster of Excellence “ECONtribute: Markets & Public Policy” 2020 –
Research Fellow, Center for Social and Economic Behavior (C-SEB) 2015 –
External Research Fellow, Centre for Decision Research and Experimental Economics (CeDEx) 2015 –
Network for Integrated Behavioural Science (NIBS) 2013 – 2015

EDUCATION

Ph.D. in Economics (*summa cum laude*), University of Cologne 2013
Supervisors: D. Sliwka and B. Rockenbach
Visiting PhD Student, University of Nottingham 2011/12
Diploma (M.Sc.) in Economics, University of Bonn 2008
Supervisors: A. Falk and M. Wibral
Visiting Student, Katholieke Universiteit Leuven 2006/07

PUBLICATIONS (incl. accepted and forthcoming papers)

1. “Group are more libertarian than individuals” (with P. Dörrenberg, C. Feldhaus, and A. Ockenfels)
Management Science (forthcoming)
2. “Social Preferences under the Shadow of the Future” (with S. Quercia and E. Tripodi)
Experimental Economics, (2025), 28(1), p. 22-42
3. “Impartial policymakers prefer to impose carbon pricing to capping, especially when combined with offsets” (with D. Kübler and A. Ockenfels), **Ecological Economics** (2024), 126
4. “Understanding Cooperation in an Intertemporal Context” (with T. Lauer),
Management Science (2024), 70(11), p. 7345-8215
5. “Is Generosity Time-inconsistent? Present Bias across Individual and Social Contexts”
(with L. Wenner), **Review of Economics and Statistics** (2023), 105(3), p. 683-699
6. “Preferences and Perceptions in Provision and Maintenance Public Goods” (with S. Gächter and S. Quercia) **Games and Economic Behavior** (2022), 135, p. 338-355

7. “Governance and Competition” **European Economic Review** (2022), 148, 104199
8. “On the Persistence of Dishonesty” (with S. Bortolotti, and L. Wenner)
Journal of Economic Behavior and Organization (2022), 200, p. 1053-1065
9. “Investigating the failure to best respond in experimental games” (with D. Alempaki, A. Colman, G. Loomes, and B. Pulford) **Experimental Economics** (2022), 25, p. 656-679
10. “The influence of normative and empirical expectations on cooperation” (with S. Quercia),
Journal of Economic Behavior and Organization (2021), 190, p. 691-703
11. “Not all Group Members are created Equal: Heterogeneous Abilities in Intergroup Contests”
(with F. Fallucchi, E. Fatas, and O. Weisel), **Experimental Economics** (2021), 24, p. 669-697
12. “Promoting Voter Registration: The Effects of low-cost Interventions on Behavior and Norms”
(with T. Lane, D. Nosenzo, and C. Starmer), **Behavioral Public Policy** (2020), 4(1), 26-49
13. “People prefer Coordinated Punishment in Cooperative Interactions” (with S. Gächter, L. Molleman, and C. Starmer), **Nature Human Behavior** (2019), 3(11), p. 1145-1153
14. “Reciprocity and the Tragedies of Maintaining and Providing the Commons”
(with S. Gächter and S. Quercia), **Nature Human Behavior** (2017), 1, p. 650-656
15. “Bonus versus Penalty: How Robust Are the Effects of Contract Framing?”
(with J. de Quidt, F. Fallucchi, D. Nosenzo, and S. Quercia), **Journal of the Economic Science Association** (2017), 3(2), p. 174-182
16. “Affirmative Action, Cooperation, and the Willingness to Work in Teams”
Journal of Economic Psychology (2017), 62, p.50-62
17. “Inequality, Inequity Aversion, and Group Performance” (with D.Sliwka and N. Zhou),
Social Choice and Welfare (2016), 46(2), p. 263-286
18. “Heterogeneity and Cooperation: The Role of Capability and Valuation on Public Goods Provision”
Journal of Economic Behavior and Organization (2015), 109, p. 120-134
19. “Conditioning on What? The Effects of Heterogeneous Contributions on Cooperation”
(with B. Hartig and B. Irlenbusch), **Journal of Behavioral and Experimental Economics**
(2015), 55, p. 48-64

WORK IN PROGRESS (SELECTION)

- “The power of climate leadership in fostering intergenerational cooperation” (with J. Lohse),
R&R Nature Communications
- “Social Risk, Fairness Types, and Redistribution” (with S. Bortolotti, I. Soraperra, and M. Sutter),
submitted
- “Promises in an Uncertain World” (with S. Schudy and S. Rittinger)
- “Paternalism, Decision Autonomy & Gender” (with A. Laeuffer and L. Strang)
- “How to compose Teams” (with M. Grossmann, S. Quercia, and D. Sliwka)
- “Charitable Giving Underway: Two Field Experiments on Fundraising Thermometers” (with C. Oslislo and F. Schwerter)
- “When Face-to-Face Donor Recruitment Backfires: Unintended Consequences of Direct Appeals”
(with C. Oslislo)

PROFESSIONAL SERVICE

Reviewer Economic Journals. American Economic Review, Journal of the European Economic Association, Economic Journal, Management Science, Journal of Political Economy Microeconomics, European Economic Review, Games and Economic Behavior, Journal of Public Economics, Experimental Economics, Journal of Economic Behavior and Organization, International Economic Review, Scandinavian Journal of Economics, Economic Inquiry, Social Choice and Welfare, Ecological Economics, Journal of Conflict Resolution, Journal of Economic Psychology, Journal of Behavioral and Experimental Economics, Journal of Development Studies, Journal of the Economic Science Association, Oxford Economic Papers, Economics Letters, Southern Economic Journal, Journal of

Institutional and Theoretical Economics, B.E. Journal of Economic Analysis & Policy, Economics Bulletin, German Economic Review

Reviewer for Journals outside Economics. Nature, Nature Human Behavior, Nature Energy, Scientific Reports, Judgment and Decision Making, Personality and Social Psychology Review, Personality and Social Psychology Bulletin

Reviewer Grants & Conferences. National Science Foundation (NSF), Czech Science Foundation, Verein für Socialpolitik

Conference Organization. 2015 Conference on Behavioural Science and Policy, Network for Integrated Behavioural Sciences (NIBS), Nottingham

AWARDS, GRANTS & SCHOLARSHIPS

Diligentia Foundation for Empirical Research €26,400	2022
Seed funding grant (PI), Reinhard Selten Institute, €50,000 (in total)	2018 – 2024
Modigliani research grant (PI), UniCredit & Universities, €20,000	2016
C-SEB Seedcorn & Startup grants (PI, Co-PI), €39,970 (in total)	2015 – 2021
Conference Travel Grant, DAAD (German Academic Exchange Council)	2016, 2019
NIBS grants (Co-PI), £7,200 (in total)	2015
Postdoctoral Fellowship, ESRC Network for Integrated Behavioral Sciences	2013 – 2015
Full Scholarship for Ph.D. studies granted by the Federal State NRW	2008 – 2011
Heinz Sauermann Sponsorship Prize for Experimental Economics	2010
Socrates/Erasmus Scholarship for Studying Abroad	2006/07

TEACHING EXPERIENCE

Seminar on Scientific Writing (B.Sc.)	2025
Seminar Business and Economics (B.Sc.)	2023
Behavioral Insights into Climate Action (M.Sc.)	2023
Sustainability and Behavioral Environmental Economics (M.Sc.)	2022
Market Design and Behavioral Economics (M.Sc.)	2022
Social Norms and Economic Behavior (M.Sc.)	2021
Behavioral Economics (B.Sc.)	2019, 2020, 2021
Topics in Experimental Economics (M.Sc.)	2018
Principles of Microeconomics (B.Sc.)	2015, 2016, 2017, 2018
Advanced Experimental Methods (Ph.D.)	2016, 2017
Experimental Methods (M.Sc.)	2016, 2017
Seminar: The Impact of Management Practices on Firm Performance (M.Sc.)	2012
Tutorial Economics of Incentives in Organizations (M.Sc.)	2012
Behavioral and Experimental Economics (B.Sc.)	2009, 2010, 2011

Ph.D. Committees: Christoph Feldhaus (2016), Uta Schier (2018)

Supervision of more than 50 Bachelor and Master theses in the fields of Behavioral Economics, Microeconomics, and Personnel Economics

SEMINAR & CONFERENCE PRESENTATIONS (including scheduled)

2025	Behavioral and Experimental Economics Symposium (MBEES), <i>Maastricht</i> / Annual Meeting of the European Association of Environmental and Resource Economists (EAERE), <i>Bergen</i> / Jahrestagung Verein für Socialpolitik (VfS), <i>Cologne</i>
2024	Relational Contracting Workshop, <i>Linz</i> / Behavioral Measurement Conference, <i>Frankfurt</i>

- 2023 Behavioral and Experimental Economics Symposium (MBEES), *Maastricht* / Meeting of the Economic Science Association (ESA), *Lyon*
- 2022 ASSA Meeting, *online* / Meeting of the Economic Science Association (ESA), *Bologna* / Jahrestagung Verein für Socialpolitik (VfS), *Basel* / 12th International Conference of the French Association of Experimental Economics (ASFEE), *Lyon* / Workshop on Autonomy & Paternalism, *Cologne* / XI. International Congress of the Schleyer-Stiftung, *Munich* / Workshop Intertemporal Decision-Making, *Konstanz* / Wirtschaftswissenschaftliches Kolloquium, *Hannover* / MiddeXLab Virtual Experimental Economics Seminar
- 2021 Microeconomics seminar, *Konstanz* / Economics seminar, *Essex* / DR@W forum, *Warwick* / Social Preferences and Social Norms Workshop / Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfEW), *Magdeburg*
- 2020 Contests: Theory and Evidence, *Norwich* / Global meeting of the Economic Science Association (ESA) / Jahrestagung Verein für Socialpolitik (VfS), *Cologne*
- 2019 Thurgau Experimental Economics Meeting (THEEM), *Kreuzlingen* / 12th Behavioral and Experimental Economics Symposium (MBEES), *Maastricht* / Birmingham Behavioral Economics Workshop, *Birmingham* / Meeting of the Economic Science Association (ESA), *Vancouver* / Meeting of the Economic Science Association (ESA), *Abu Dhabi* / Meeting of the Western Economic Association (WEAI), *San Francisco* / Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfEW), *Düsseldorf* / Jahrestagung Verein für Socialpolitik (VfS), *Leipzig* / Seminar in Applied Microeconomics, *Cologne*
- 2018 9th SEET Workshop, *Lecce* / Max Planck Institute, *Bonn* / Thurgau Experimental Economics Meeting (THEEM), *Kreuzlingen* / 11th Behavioral and Experimental Economics Symposium (MBEES), *Maastricht* / Meeting of the Economic Science Association (ESA), *Berlin* / SABE/IAREP Conference, *London* / Micro Workshop, *Munich* / Research Seminar Economic Behavior and Governance, *Kassel* / C-SEB Workshop, *Cologne*
- 2017 NIBS Workshop, *Derby* / World Meeting of the Economic Science Association (ESA), *San Diego* / International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), *Barcelona*
- 2016 Motivation & Self-Control Symposium, *Cologne* / Workshop Max-Planck Institute, *Munich* / CeDEx Seminar, *Nottingham* / Meeting of the Economic Science Association (ESA), *Bergen* / EEA-ESEM Meeting, *Geneva* / 9th Behavioral and Experimental Economics Symposium (MBEES), *Maastricht* / CBESS conference on Contests: Theory and Evidence, *Norwich* / Research Seminar in Applied Microeconomics, *Cologne*
- 2015 Research Seminar, *Paderborn* / Research Seminar, *Aarhus* / Workshop Network for Integrated Behavioural Sciences (NIBS), *Nottingham* / Meeting of the Economic Science Association (ESA), *Heidelberg* / The Social and Biological Roots of Cooperation and Risk Taking Workshop (SBRCR), *Kiel* / Workshop Moral Behavior, *Munich* / ERC Seminar, *Nottingham*
- 2014 Workshop Network for Integrated Behavioural Sciences (NIBS), *Warwick* / Jahrestagung Verein für Socialpolitik (VfS), *Hamburg* / Meeting of the Economic Science Association (ESA), *Prague* / International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), *Oxford*
- 2013 World Meeting of the Economic Science Association (ESA), *Zurich* / CBESS-CeDEx-CREED-Meeting, *Amsterdam* / International Meeting on Experimental and Behavioral Economics (IMEBE), *Madrid* / Research Seminar in Applied Microeconomics, *Cologne*
- 2012 Meeting of the Economic Science Association (ESA), *Cologne* / 11th Tiber Symposium on Psychology and Economics, *Tilburg* / Research Colloquium on Business Ethics and Personnel Economics, *Cologne*

- 2011 CeDEx Workshop, *Nottingham* / International Meeting of the Economic Science Association (ESA), *Chicago* / Thurgau Experimental Economics Meeting (THEEM), *Kreuzlingen* / Workshop on Behavioural and Experimental Economics, *Florence* / 7th International Meeting on Experimental and Behavioral Economics (IMEBE), *Barcelona*
- 2010 Jahrestagung Verein für Socialpolitik (VfS), *Kiel* / 25th Congress of the European Economic Association (EEA), *Glasgow* / World Meeting of the Economic Science Association (ESA), *Copenhagen* / 13. Colloquium on Personnel Economics (POEK), *Trier* / Research Seminar in Applied Microeconomics, *Cologne*