

## EDUCATION

- 1996-1997            *Master of Science*. London School of Economics; Social Policy and Planning in Developing Countries (distinction).
- 1987-1991            *PhD*. University of Konstanz, Germany; International Economics. Thesis Title 'Imports and Growth in Highly Indebted Countries' (suma cum laude).
- 1986-1987            *Advanced Studies Certificate*. Kiel Institute of World Economics. Course 'Advanced Studies in International Policy Research'. Scholarship 'Foundation of Studies of the German People'.
- 1984-1986            *Master of Arts*. University of Wisconsin, Madison; Agricultural Economics. Brittingham scholarship (suma cum laude).
- 1983-1984            *Bachelor* (equivalent). University of Freiburg, Germany; Economics (suma cum laude).

## EMPLOYMENT HISTORY

SINCE 10.2024            AFFILIATE PROFESSOR; FACULTY OF GOVERNANCE, ECONOMICS AND SOCIAL SCIENCES, UNIVERSITY MOHAMMED VI POLYTECHNIQUE

Member of the faculty, teaching undergraduate course on 'Major Economic Issues of our Times' (from January 2025 onwards).

08.2019 – 07.2024            WORLD BANK, RABAT, REGIONAL COUNTRY DIRECTOR, ALGERIA, LIBYA, MALTA, MOROCCO, TUNISIA.

Responsible for World Bank's operational and analytical/research program in Algeria, Libya, Malta, Morocco and Tunisia. Leading strategy development with client countries, including in those with conflict situations. Emphasized in all countries need for openness and transparency in dialogue as core element of our strategy and built broad stakeholder base. Engaged in high-level and often sensitive policy dialogue in key public policy areas. Management of four offices with about 110 staff and leadership of country teams with several hundred staff. Responsible for active financing portfolio of around US\$11 billion, new operations of about US\$2.3 billion annually plus portfolio of 35 studies and technical assistance activities.

05.2014 – 08.2019            WORLD BANK, BUENOS AIRES. REGIONAL COUNTRY DIRECTOR, ARGENTINA, PARAGUAY, URUGUAY

Responsible for World Bank's operational and analytical/research program in Argentina, Paraguay and Uruguay. Leading strategy development with client countries, presentation of program and financial support to World Bank senior management and board. Engaged in high-level and often sensitive policy dialogue in key public policy areas with Ministers of Finance/Treasury as well as sector ministries across countries. Stakeholder engagement with academia, private sector, civil society and political leaders. Public positioning of World Bank in various different media outlets and key policy messages in all three countries. Management of three offices with about 90 staff. Responsible for active financing portfolio of around

# CURRICULUM VITAE

## DR. JESKO HENTSCHEL

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BIRTHYEAR: 1962

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US\$8.5 billion, new operations of about US\$1.5 billion annually plus portfolio of 35 studies and technical assistance activities.

07.2012 – 05.2014      WORLD BANK, WASHINGTON D.C. DIRECTOR, SOUTH ASIA HUMAN DEVELOPMENT DEPARTMENT.

Oversaw World Bank's operational as well as analytical/research work in South Asia in the areas of education, health, employment, social security and social safety nets. Oversaw expansion of portfolio of scientific impact evaluation across human development sectors. Led department of 120 staff, grouped in four sectors (with one manager each). Member of regional leadership team in the South Asia Region of the Bank and the Human Development Network. Oversaw lending portfolio of the department (commitments of US\$7 billion in South Asia plus around US\$3 billion in funds from bilateral partners) as well as portfolio of about 20 analytical studies and technical assistance operations per year with an administrative budget of department of around US\$25 million. Led development of multi-year departmental strategy development. Engaged in senior policy level dialogues (ministerial or chief minister level) on social and jobs policies in Afghanistan, Bangladesh, India, Nepal, Pakistan and Sri Lanka.

08.2011 – 07.2012      WORLD BANK, WASHINGTON D.C. DEPUTY DIRECTOR, WORLD DEVELOPMENT REPORT 2013: JOBS.

Co-managed team of internal and external researchers (total about 20) contributing specific analyses to the WDR. Drafted/co-drafted several chapters on skills and jobs; entrepreneurship as well as measurement of job externalities (public policy approach to jobs). Co-managed fundraising efforts for the World Development Report with core donors in Europe. Managed relationships with key global stakeholders (ILO, ITUC unions, UN system), including several global dialogues around jobs, as well as several constituents represented at the World Bank's board. Engaged in conversations with senior policy makers and public disseminations in around twenty countries globally, spanning Latin America, Europe and South Asia, with ample coverage in press.

09.2009 – 08.2011      WORLD BANK, WASHINGTON D.C.. SECTOR MANAGER, HUMAN DEVELOPMENT ECONOMICS, EUROPE AND CENTRAL ASIA REGION.

Managed team of around 15 economists and sector specialists in employment analyses, development policy lending and fiscal expenditure analyses. Engaged in senior policy maker (ministerial) discussions on anti-crisis social and jobs policies in Eastern Europe and Central Asia. Built strategic relationship with European Commission on jobs, poverty and inequality analysis. Oversaw teams developing evidence-based policy advice on Roma inclusion, active labor market program, introduction of non-contributory health insurance.

09.2007 – 09.2009      WORLD BANK, ANKARA OFFICE, TURKEY. COUNTRY SECTOR COORDINATOR FOR HUMAN DEVELOPMENT

Coordinated World Bank activities across the education, health and social protection sectors in Turkey. Led technical assistance and budget financing operations supporting labor market reforms. Conducted analytical and evaluation studies in health insurance, poverty, employment and equity, using these in senior level policy dialogues on poverty, equity and jobs. Advised government on social response to financial crisis. Managed implementation of mixed-method household panel survey to assess impact of

crisis. Built, with UNICEF, 'human development dialogue' network in Turkey, spanning civil society, academia and public officials, geared to foster public social policy dialogue.

09.2003 – 09.2007      WORLD BANK, BUENOS AIRES OFFICE, ARGENTINA. COUNTRY SECTOR LEADER FOR HUMAN DEVELOPMENT (EDUCATION, HEALTH, SOCIAL PROTECTION)

Coordinated lending and policy advice in Argentina, Chile, Paraguay and Uruguay in education, health and social protection. Together with team, led social policy dialogue in Argentina after the financial collapse in 2001. Built dialogue with senior government officials in all three countries on informality, social safety net and social insurance reforms as well education and health. Fostered use of impact evaluations in policy dialogue, including in safety net and health insurance reform operations.

09.2000 – 08.2003      WORLD BANK, ANTANANARIVO OFFICE, MADAGASCAR. SENIOR/ LEAD MACRO AND POVERTY ECONOMIST FOR MADAGASCAR, MAURITIUS, SEYCHELLES, COMOROS.

Led teams to prepare and provide implementation support for emergency credits, country assistance strategy development, Poverty Reduction and Debt Reduction Operations. Led policy dialogue in Madagascar at senior policy (presidential, PM) level on poverty reduction. Chaired donor coordination for joint debt reduction operation (HIPC) as well as support to Poverty Reduction Strategy Papers.

10.1997 – 09.2000      WORLD BANK, WASHINGTON D.C. (SENIOR) ECONOMIST, POVERTY GROUP, POVERTY REDUCTION AND ECONOMIC MANAGEMENT NETWORK.

Managed/drafted poverty report in Peru, several research projects (methods of poverty analysis, spatial and urban poverty). Managed coordination of major Poverty Reduction Trust Fund. Co-led internal-Bank thematic group on poverty and inequality. Task managed implementation of living standards household survey in Cali, Colombia.

11.1993- 09.1996      WORLD BANK, WASHINGTON D.C. ECONOMIST, LATIN AMERICA AND THE CARIBBEAN REGIONAL OFFICE.

Managed several social sector reports in Ecuador and Peru (among them Ecuador Poverty Report); Country Officer (Program Coordinator) for all World Bank projects in Ecuador from 1994-1995.

09.1992-10.1993      YOUNG PROFESSIONAL PROGRAM, WORLD BANK, WASHINGTON D.C. Pakistan (Water Sector Report), Sri Lanka (Agricultural Policy Options); Ecuador (Poverty work); World Bank Participation Learning Group.

#### CONSULTANCIES/RESEARCH ASSOCIATE VISITS

*DFID, Social Development Department (06.1997).* Research project on "Participation and Combined Methods in African Poverty Assessments" (Team leader Prof David Booth).

*Inter-American Development Bank/Government of Peru, Poverty Unit.* Consultant. Capacity building project within statistical institute on "Poverty measurement in Peru". Seminars, lectures and hands-on training in Lima.

*United Nations Conference on Trade and Development, Geneva (10.1991-03.1992). Technology Department. Consultant. Project "Comparing East Asia's and Latin America's Trade and Technology Policies".*

*University of Konstanz, Germany. (07.1987 – 07.1991). Research fellow with the Centre on International Economics. Research on the international debt crisis and trade dependency of developing countries.*

*United Nations Conference on Trade and Development, Geneva. (08.1990 – 10.1989). Technology Department. Research Associate. Project 'Import compression and Consequences in Developing Countries'.*

*United Nations Industrial Development Organization, Vienna. (10.1988.-12.1988). Research Associate. Project "A Model of Capital Goods Imports and Growth in Developing Countries".*

## RESEARCH VISITS & TEACHING

*IZA Fellow* since October 2014

*Lectures* On developments in the MENA and Maghreb regions – various universities in Algeria and Morocco (2019-2023). On Latin American and Argentine Development: School of Foreign Affairs, Georgetown University (April 2017). On Jobs (World Development Report) at Universidad de la Plata (Argentina, 10/2014), Universities of Potsdam and Hamburg (Germany, 11/2013); Harvard University JFK School (04/2013); Georgetown University School of Public Policy (04/2013); Colombo University (Sri Lanka; 03/2013); Bahcesehir University Istanbul (02/2013); Hertie School of Governance Berlin (11/2012); ILO (11/2012); IZA conference Istanbul (02/2012); Kabul University (11/2012); On international development architecture: London School of Economics and Political Science (11/2012).

*Leadership training* Active lecturer in World Bank internal leadership development courses (management entry level)

*Teaching (World Bank)* Lecturer in World Bank learning courses (Labor markets, poverty)

*Teaching (2001-2003)* Lecturer, University of Potsdam, Germany. Graduate level, full credit course, condensed class 'Poverty and Policy in the Developing World'.

*Research Visit* STICERD, London School of Economics. Research on methods of geographical poverty targeting and household welfare measurement.  
10.1996 - 07.1997

## LANGUAGES

German: native; English: fully proficient; Spanish: fluent; French: fluent

## AUTHORED PUBLICATIONS

### REFEREED JOURNALS AND SERIES

Skills or Jobs: Which Comes First? (2017), *IZA World of Labor* 339, Bonn, Germany.

- Bundling of Basic Public Services and Household Welfare in Developing Countries: An Empirical Exploration for the Case of Peru (2007), *Oxford Development Studies* 35, pp. 329-346 (with Alberto Chong and Jaime Saavedra)
- Using Rapid City Surveys for the Analysis of Municipal Social Policy – an Application in Cali, Colombia, (2005), *Habitat International* 29, pp. 667-688.
- With the Help of One's Neighbors, Externalities in the Production of Nutrition in Peru (2003), *Social Science and Medicine* 56, pp. 2019-2031 (with Harold Alderman and Ricardo Sabates).
- Rural Poverty in Ecuador: Assessing Local Realities for the Development of Anti-Poverty Programs (2002), *World Development*, pp. 33-47. (with William Waters).
- Household Welfare Measurement and the Pricing of Basic Services (2000), *Journal of International Development* 12, pp. 13-27 (with Peter Lanjouw).
- Combining Census and Survey Data to Study the Spatial Dimensions of Poverty (2000), *World Bank Economic Review* 14, pp. 147-165 (with Peter Lanjouw, Jenny Lanjouw, Javier Poggi). Also under the same title and authorship as a chapter in: *Geographical Targeting for Poverty Alleviation*, edited by David Bigman and Hippolyte Fofack, World Bank Regional and Sectoral Studies, pp. 101-124.
- Contextuality and Data Collection Methods: A Framework and Application to Health Service Utilisation (1999), *Journal of Development Studies* 35, pp. 64-94.
- A Note on the Relationship Between Imports and Growth (1992), *Weltwirtschaftliches Archiv* 128, 1992, pp. 339-345.
- The Changing Composition of Imports of Highly Indebted Countries (1989), *Economia Internazionale*, pp. 79-89.
- Non-optimizing Growth-cum-Debt models and Sustainability of Indebtedness (1988), *Indian Journal of Economics* 69, pp. 147-161.

## BOOKS AND CHAPTERS IN BOOKS

- Live Chances in Turkey* (2010), Directions of Development, World Bank (with Meltem Aran, Raif Can, Francisco Ferreira, Jeremie Gignoux and Arzu Uraz).
- Integrating the QUAL and the QUAN: When and Why? (2003), in: Kanbur, Ravi (editor), *Q-Squared: Combining Qualitative and Quantitative Methods in Poverty Appraisal*, Delhi, Permanent Black, pp. 120-125.
- Poverty Measurement and Analysis (2002), in: *Poverty Reduction Sourcebook* (edited by Jeni Klugman), World Bank, Volume 1: pp. 28-74 (with Aline Coudouel and Quentin Wodon).
- Participatory Poverty Assessments: The World Bank contribution and emerging agenda (1999), in: S. Jones and N. Nelson (eds.), *Urban Poverty in Africa*, Intermediate Technology Publications, pp. 49-59 (with David Booth, Jeremy Holland, Peter Lanjouw and Alicia Herbert).
- Participation and Combined Methods in African Poverty Assessment: Renewing the Agenda* (1998), DFID, London (with David Booth, Jeremy Holland, Peter Lanjouw and Alicia Herbert).

*Imports and Growth in Highly Indebted Countries* (1992), Studies in International Economics and Institutions. Springer-Verlag, New York.

## WORKING PAPERS AND ARTICLES

From Occupations to Embedded Skills: A Cross-Country Comparison (2013), *World Bank Policy Research Working Paper 6560*, Washington DC (with Cristian Aedo, Martin Moreno and Javier Luque).

A Methodology Note on the Employment and Welfare Impacts on the 2007-2008 Financial Crisis (2013). *Development Analytics Research Paper Series No. 1303*. (with Mohamed Ihsan Ajwad, Meltem Aran and Mehtabul Azam).

Protection in Good and Bad Times? The Turkish Green Card Health Program (2012) *World Bank Policy Research Working Paper 6178*, World Bank, August, Washington D.C. (with Meltem Aran).

The City Poverty Assessment: A Primer (2000), *World Bank Technical Paper 490* (with Radha Seshagiri). Also as a book chapter in: *The Challenges of Urban Development, Policies and Practices*, edited by Mila Feire and Richard Stren, WBI Development Studies, pp. 291-314.

Construction of a Consumption Aggregate for the Measurement of Poverty: Concepts and Illustrations with Reference to Ecuador (1996), *Living Standard Measurement Studies*, No. 125, Washington D.C. (with Peter Lanjouw).

Rural Poverty in Ecuador -- A Qualitative Assessment (1996), *Policy Research Working Paper*, No. 1576, World Bank, March, Washington D.C.

Perfil de la Pobreza en Ecuador (1995), *Cuestiones Economicas* 27, pp. 9-73, Quito (with Peter Lanjouw)

Subsidios, Gasto Social y la Pobreza en el Ecuador (1995), *Cuestiones Economicas* 27, pp. 149-163, Quito (with Haeduck Lee and Norman Hicks)

Trade and Growth in Ecuador (1994), *Policy Research Working Paper*, No. 1352, World Bank, August, Washington D.C.

Does Participation Cost the World Bank More? Emerging Evidence (1994), *Human Resource Development and Operations Policy Working Paper*, No. 31, June, World Bank, Washington D.C.

Availability of Intermediate and Capital Goods in Import-Restrained Debtor Countries (1990), *UNCTAD Discussion Papers*, No. 29, Geneva.

Managing International Debt, *Intereconomics* (1988), May/June, pp. 126-131.