

CHRISTOPH DROBNER

Central European University

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FIELDS

Primary Fields: Behavioral and Experimental Economics

Secondary Field: Applied Microeconomics

PROFESSIONAL EXPERIENCE

Central European University, Vienna Assistant Professor of Economics (tenure track)	<i>Since 08/2025</i>
Technical University of Munich Research Associate	<i>10/2018 - 07/2025</i>
UniDistance Suisse, Brig Research Associate	<i>09/2022 - 07/2025</i>

EDUCATION

Technical University of Munich Ph.D. in Economics	<i>05/2019 - 07/2025</i>
University of Michigan Academic Visit	<i>07/2022 - 12/2022</i>
Ludwig Maximilians University Munich M.Sc. in Economics	<i>10/2016 - 07/2018</i>
Ludwig Maximilians University Munich B.Sc. in Economics	<i>10/2011 - 07/2015</i>

PUBLICATIONS

- Drobner, C., & Goerg, S. J. (2024). Motivated Belief Updating and Rationalization of Information. *Management Science*, 70 (7), 4583–4592.
- Drobner, C. (2022). Motivated Beliefs and Anticipation of Uncertainty Resolution. *American Economic Review: Insights*, 4(1), 89-105.

WORKING PAPERS

- Islam, M., & Drobner, C. (2025). Motivated Risk Assessments. Conditionally Accepted at the *Economic Journal*.
- Drobner, C., Kopsacheilis, O., & Goerg, S. J. (2025). Real Incentives Really Matter. Revise & Resubmit at *Experimental Economics*.
- Drobner, C., & Orhun, A. Y. (2025). Misguided Effort. Revise & Resubmit at the *Economic Journal*
- Coutts, A., Drobner, C., Koh, B.H. & Woolnough, C. (2025). High stakes, more mistakes? Belief elicitation and incentives.
- Cantner, F., Drobner, C., & Goerg, S. J. (2025). Pretending to Be Green: Experimental Evidence on Individual-Level Greenwashing.

WORK IN PROGRESS

Belief Elicitation under Ambiguity (joint with Alexander Coutts, Boon Han Koh, & Chris Woolnough)
Beliefs about Contracts and Productivity (joint with Yeşim Orhun)
Motivated Price Elasticities (joint with Michael Kurschilgen)
Beliefs about Carbon Emissions (joint with Sebastian J. Goerg & Michael Kurschilgen)

TEACHING

Central European University

Advanced Microeconomics (PhD) *Fall 2025*
Behavioural Economics (BA) *Fall 2025*
Microeconomics (MA) *Fall 2025*

Technical University of Munich

Supervision of Bachelor's Theses, Master's Theses, and Project Studies *Since Summer 2019*
Seminar in Behavioral Economics (Undergraduate, Graduate) *Since Summer 2020*
Behavioral Public Economics (Graduate) *Fall 2020, 2021*
Microeconomics (Undergraduate) *Fall 2019, 2020, 2021*
Intermediate Microeconomics (Undergraduate) *Fall 2023*
Personnel and Organizational Economics (Graduate) *Summer 2022*

REFEREEING

American Economic Review, American Economic Review: Insights, Experimental Economics, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Theory, Management Science, The Economic Journal, Journal of the European Economic Association

WORKSHOPS AND PRESENTATIONS

2025: GfeW Annual Conference (Hamburg), ESA European Meeting (Brno)
2024: EEA-ESEM (Rotterdam), VfS Annual Conference (Berlin), Micro Workshop (LMU Munich), TUMCS Workshop on Behavioral and Experimental Economics (Straubing), Valais Economics Workshop (Brig)
2023: Matterhorn Symposium (Brig), Beliefs, Memory and Narratives Workshop (Munich), ESA World Meeting (Lyon), Co-organizer of Interdisciplinary Workshop on Motivated Beliefs (Burghausen)
2022: ESA North America Meeting (Santa Barbara), Annual Meeting of the Social Science Committee of the VfS (Frankfurt)
2021: Beliefs, Memory and Narratives Workshop (Munich), VfS Annual Conference (Online), GfeW Annual Conference (Magdeburg), Subjective Probability Utility and Decision Making (Online), IAREP-SABE Virtual Conference (Online), BGPE Research Workshop (Online), ESA World Meeting (Online)
2020: ESA World Meeting (Online), Bavarian Micro Day (Online)
2019: TUMCS Workshop on Behavioral and Experimental Economics (Straubing)

AWARDS AND GRANTS

2025: Heinz Sauermann Prize for Experimental Economic Research (€2,000)

2024: IZA Research Affiliate

2023: Diligentia Grant for Empirical Research (€33,650); Joachim-Herz Fellowship (€12,500)

2022: Reinhard Selten Fellowship (€1,500); Diligentia Prize for Empirical Research (€5,000); Award of the Schmölders Foundation (€3,000); Economics & Policy Excellence in Research Award

2021: ExperimentTUM Grant, Belief Elicitation under Ambiguity (€3,600)

2020: ExperimentTUM Grant, Motivated Belief Updating and Rationalization of Information (€5,880)

2019: ExperimentTUM Grant, Motivated Beliefs and Anticipation of Uncertainty Resolution (€5,120)

SKILLS

Programming

Stata, Otree, Ztree, Qualtrics

Languages

German, English

REFERENCES

Prof. Sebastian J. Goerg
TUMCS, TUM SOM
Technical University Munich
s.goerg@tum.de

Prof. Yeşim Orhun
Ross School of Business
University of Michigan
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Prof. Yves Le Yaouanq
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